


MANULIFE | **Private
Investment
Pools**



Welcome to an
investment program **that**
truly reflects you



As your wealth grows, so should your expectations. Work with a partner of financial strength and global reach. Know beyond a doubt that your portfolio is managed with forward-thinking conviction. And seize greater value through tax efficiency and management fee reductions.

If you are seeking an investment program that reflects your highest expectations, welcome to Manulife Private Investment Pools.



Work with
a financial partner **who**
shares your vision

Institutional investors such as major corporations, pension plans, and endowments have access to asset managers that employ disciplined techniques to invest with greater certainty. Manulife Private Investment Pools bring the same level of discipline and asset management expertise within reach for affluent investors.

Working with your advisor, you develop a portfolio strategy that reflects your goals for income, growth, and capital preservation. Then select from a range of Manulife pools to construct your customized portfolio. You have access to a range of asset classes and investment opportunities, from Canadian stocks and bonds to international securities – all managed by teams of high-conviction portfolio managers.

Rely on the strength of Manulife Financial

As a Manulife Private Investment Pools investor, you can feel confident that your trust is well placed.

125 years of history

Ranked 34 in list of world's 500 largest asset managers¹

\$26.4 billion market capitalization²

\$532 billion in funds under management³

27,500+ employees worldwide³

\$24 million in charitable donations (2011)

¹P&I/Towers Watson, year end 2011. ²As at January 31, 2013. ³As at December 31, 2012.



Sharpen your
focus with high-conviction
asset management

Manulife Private Investment Pools are guided by portfolio managers who believe in disciplined, time-tested investment processes and independent thinking. Your portfolio management teams act with true conviction – pursuing the most compelling and well-researched opportunities for your portfolio.

The portfolio managers at Manulife Asset Management and Mawer Investment Management Ltd. seek exceptional results by implementing original ideas and constructing well-diversified portfolios. It's no wonder they are trusted by individuals and institutions around the world to manage more than \$252 billion⁴ combined.

Manulife Asset Management

As the investment management arm of Manulife Financial, Manulife Asset Management is part of one of the world's largest financial institutions with history dating back to 1887. Yet it remains a nimble and dynamic organization that has earned recognition from Morningstar® and Lipper⁵ for risk-adjusted performance.

GLOBAL COVERAGE WITH LOCAL EXPERTISE

- 24 portfolio management teams⁶
- 325 investment professionals⁶
- 17 offices in North America, Europe, and Asia⁶

Mawer Investment Management Ltd.

One of Canada's most respected independent investment firms

Mawer systematically creates broadly diversified portfolios of wealth-creating companies bought at a discount to their intrinsic value. Since 1974, this credo has helped Mawer capture growth potential with less risk, and collect numerous Morningstar® and Lipper⁵ investment awards.

RULES FOR SUCCESS

- Be boring. Make money
- Don't avoid risk – manage it
- Only invest in companies that make money

⁴Manulife Asset Management AUM is \$238B as at December 31, 2012; Mawer Investment Management Ltd. AUM is \$14B as at December 31, 2012.

⁵The Morningstar Rating, commonly referred to as the Star Rating, relates how a fund has performed on a risk-adjusted basis against its Morningstar category peers and is subject to change every month. The Lipper Fund Awards are determined by Lipper, a Thomson Reuters company. The Lipper Fund Awards program honors funds that have excelled in delivering consistently strong risk-adjusted performance, relative to their CIFSC category peers and is subject to change every month.

⁶As at December 31, 2012.

Find the optimal investment solution

Manulife Private Investment Pools allow you and your advisor to construct a diversified portfolio with multiple layers of insight and expertise.

FIXED INCOME

Manulife Canadian Fixed Income Private Trust
Manulife Corporate Fixed Income Private Trust
Manulife Global Fixed Income Private Trust
Manulife Money Market Private Trust

BALANCED

Manulife Balanced Income Private Trust
Manulife Canadian Balanced Private Pool
Manulife Balanced Private Trust
Manulife Balanced Equity Private Pool

EQUITY

Manulife Canadian Equity Private Pool
Manulife Dividend Income Private Pool
Manulife Global Equity Private Pool
Manulife U.S. Equity Private Pool

Each pool is guided by a specialized portfolio management team and offers exposure to a specific asset class or combination of asset classes. The management of the pools is supervised by Manulife's enterprise-wide risk management framework to ensure compliance with their stated investment objectives.

Minimum initial investment: \$150,000 per pool, per account



See more value from
your investments

Manulife Private Investment Pools deliver everything you would expect from an investment program, including tax efficiency, management fee reductions, and flexible options. In addition, you can realize this value while continuing to work with the advisor you know and trust.

Life is always changing, and Manulife Private Investment Pools help you keep pace. Your advisor can make additions and adjustments to your portfolio as your goals evolve. You will also benefit from Manulife's latest ideas and innovations as valuable investment opportunities emerge in the months and years ahead.

TAX EFFICIENCY: Manulife Private Investment Pools are available as corporate class investments that offer you valuable tax benefits, such as tax-efficient distributions. What's more, you will not realize capital gains when switching from one class pool to another, thus allowing you to defer capital gains taxes. The corporate class Series T purchase option can provide a tax-efficient monthly distribution (distributions are not guaranteed).

LOWER MANAGEMENT FEES: Manulife Private Investment Pools reward higher investment amounts with lower investment management fees. As an even greater value, all of the accounts in your household count towards the calculation of your reduced management fees.

DEDICATED SERVICE: Your advisor remains your primary point of contact when you need advice or information. We provide detailed semi-annual statements to keep you and your advisor well informed about your investment progress.

Manulife Private Investment Pools offer all the essential benefits of sophisticated, multi-style investing. They are offered by Manulife Financial, a well-known global financial institution and guided by the knowledge and conviction of award-winning investment teams. All with the flexibility and value to pursue your most important investment goals.

If these benefits reflect
your highest expectations, **please**
speak to your advisor

FOR MORE INFORMATION, CONTACT YOUR ADVISOR OR VISIT MANULIFEPRIVATEINVESTMENTPOOLS.CA



 **Manulife Investments**
| For your future™

Commissions, trailing commissions, management fees and expenses all may be associated with mutual fund investments. Please read the prospectus before investing. Mutual funds are not guaranteed, their values change frequently and past performance may not be repeated. Distributions are not guaranteed and may fluctuate and should not be confused with a fund's performance, rate of return, or yield. Distributions paid as a result of capital gains realized by a fund and income and dividends earned by a fund are taxable in the year they are paid. If the mutual fund's rate of return is less than the distribution payout rate, the value of your investment will decrease over time as will the amount of the monthly payments. Manulife Funds and Manulife Corporate Classes are managed by Manulife Mutual Funds. Manulife, Manulife Mutual Funds, Manulife Investments, the Manulife Investments For Your Future logo, the Block Design, the Four Cubes Design and Strong Reliable Trustworthy Forward-thinking are trademarks of The Manufacturers Life Insurance Company and are used by it, and by its affiliates under license.